





The phenomenon: Pop-up magazines

Savvy publishers, such as Hearst (New York City) and ShortList Media (London), are launching new print products for millennial women.

These free, premium publications, short, easy reads of 40 to 46 pages, have a global perspective and a local point of view, focusing on attainable, fresh fashion and beauty and what's in stores right now.

With a targeted distribution model, publishers "meet their readers at the party", where they are ready to read, handing copies to stylish women in key urban neighbourhoods.

Many also turn the limited print run into a marketing opportunity: like pop-up food trucks, each day during the key distribution period the magazine reveals on social media the location of its street team, which has both copies and tote bags filled with swag to give away to cool, young women. The "get-it-while-its-here" message creates social media buzz.

TRENDING NY Hearst, from the editors of Marie Claire

First issue: September 8, 2014. Weekly distribution by hand and in salons for four-week test



FESHICS TRANSPORTED TRANSPORTE

TWITTER I LOVE this magazine. Thank you @Emrocro for sending and HUGE congratulations @TrendingNY @LibertyLndnGirl ShortList Media First issue: October 7, 2009. Weekly hand distribution in London and beyond 13 U.K. cities 2013: Expanded to France 2014: Announces expansion to UAE

STYLIST



TWITTER Excited to get a copy of @StylistMagazine this morning

@LadiesWhoLunch



COMPACT From the editors of The Kit

First issue: September 8, 2015. Weekly distribution by hand and at Cadillac Fairview shopping centres







TWITTER Each time @TheKit Compact comes out it's like a scavenger hunt as I scour the city in an effort to get my hands on the new issue #the6six @MsMelissaGreer

The Kit Compact

Proudly named the 2017 Magazine of the Year and Best Fashion Magazine by the Canadian Magazine Awards

Quantity: 50,000 copies in Toronto. September 2016 distribution for 125,000 copies includes:

- Toronto: 50,000
- Vancouver: 25,000
- Edmonton: 17,500
- Calgary: 17,500
- Ottawa: 15,000

Target: Fashionable female millennials+ Distribution: Handed to target reader wherever we can capture their undivided attention Format: 8.875 X 10.75" Binding: Saddle stitched Paper Stock Body: 38# Prominence Plus Paper Stock Cover: 70# Influence Gloss



A digital replica of The Kit Compact will be published on thekit.ca, extending the magazine's reach beyond print circulation to thekit.ca's loyal digital readership and 70,000 e-newsletter subscribers.

Meet our Reader

The millennial generation has increasing influence both in purchasing power and in an ability to alter other generations' spending habits. Our surveys indicate:



FEEDBACK "It's probably the best magazine of its kind in Toronto." The Kit Compact reader is a highlyeducated female in the 18-49 age category. Our hand-to-hand distribution model ensures that we closely reach our target audience.

96% of The Kit Compact readers surveyed are female

"CURRE FA

FEEDBACK "CURRENT, RELEVANT, FASHION NEWS."

Target reach

ages 18-49

Core target reach

ages 18-35



FEEDBACK "Easy. Fun.





FEEDBACK "I wish it was available in other cities. It was given to me by a friend from Toronto at the airport - as she had picked it up and already read it!"



+85% of reader respondents will seek out the pext issue



SOURCES: THE KIT COMPACT READERSHIP SURVEY, SEPTEMBER TO DECEMBER 2015. AMALGAMATION.

Editorial

We know the best recommendation comes from a trusted friend or brand. Nowhere is this more true than with the millennial reader and shopper, who live in a social sharing economy. We're committed to giving our readers tremendous value for their time spent with us.

Like The Kit, The Kit Compact is about shopping, beauty and great style, but with a focus on the city, accessible price points and what's in stores that very moment.







Response

With The Kit Compact's hand-to-hand distribution model, our brand ambassadors often receive front-line feedback. So The Kit surveyed the brand ambassadors and here is what they said:

ALMOST 100% of brand ambassadors indicate that they are often approached for an issue of The Kit Compact



90% often see people reading The Kit Compact as soon as they hand it out



71% of brand ambassadors have observed a noteable increase in awareness of The Kit Compact over the past

few months



are often asked when and where readers can pick up a future issue



The best of Vancouver, Edmonton, Calgary, Toronto, Ottawa style: the coolest beauty and fashion buys; profiles of local stylish women; and editor black books of the city's hottest addresses

The Index

The super fun ways to love your city now

Now Trending

Trends to try, products to buy, pieces to lose your mind over

Street Style Star A chic local woman spills about her style



Cutting-edge photo shoots; how-to trend stories; thoughtfult personal essays; shopping specials and gift guides

The Beauty Desk

The beauty bounty that lands in the office and never leaves our beauty editor's sight

The Beauty Essay

A humorous account of a person's foray into a beauty look or trend

#Nowfollowing

In conversation with a cool social media star

2017 Publishing Schedule

Issue

March June July September October November **Theme** Spring Spring/Summer Summer Fall/TIFF Winter Holiday

Distribution Date

March 6-10 June 5-9 July 10-14 September 11-15 October 16-20 November 20-24

Material Deadline

February 16 May 12 June 16 August 24 September 27 November 2

Ad Closing

January 24 April 26 May 31 August 9 September 6 October 17

Full-Page Advertising Rates

Local Full Page			
City	1X	4X	12X
Toronto	\$5000	\$4200	\$3600
Vancouver	\$2900	\$2500	\$2250
Calgary	\$1950	\$1650	\$1500
Edmonton	\$1950	\$1650	\$1500
Ottawa	\$1650	\$1400	\$1250
National			
Ad Unit	1X	4X	12X
		173	,
Full page	\$12500	\$10500	\$9000
IFC	\$14500	\$12250	\$10500
IBC	\$13000	\$11000	\$9500
OBC	\$16250	\$13750	\$11750
DPS	\$22500	\$18875	\$16200
FULL-PAGE + 1/3 COLUMN ADJACENCY			
	\$17500	\$14875	\$12625

Ad Specs

 Full-page ad size

 Trim: 8.875 × 10.75
 Bleed: 9.125 × 11

DPS: Please supply as two separate full-size pages

1. The Kit is printed on 38lb coated, 76 bright stock using the standard heat-set, web lithographic process with medium CYMK ink coverage.

2. Images should be toned to SWOP standards for heat-set printing with a maximum total ink coverage (TAC) of 300% and a minimum image resolution of 300 DPI at the properly scaled size.

3. Ads should be supplied as final, composed, complete, single page, PDFs to the PDF/x-1a:2001 standard for direct output with all final images and fonts embedded.

4. If required, you may supply native/working files in an acceptable format. The Kit is produced using Adobe CS 6. Working files must include all fonts, images and design files in a compatible format.

5. All ads supplied should be created to the correct size. The Kit does not "float" smaller ads in the space booked.

Special Executions



COVER GATEFOLD TOTAL AD PAGES: 4 (INCLUDES IFC) National: \$56,125



COVER FRENCH DOOR TOTAL AD PAGES: 2 National: \$36,125

Material can be uploaded to **ftp.star.com** Username: **kituser** Password: **k!tftpUs3r**

CONTACT

Name: Evie Begy, Collab Director Number: 416-869-4134 Email: eb@thekit.ca

National:

- Inserted Scent Strips \$100 CPM + minimum 1 full national page to run behind scent strip
- Inside Issue BRC tip-on \$125 CPM + DPS
- Sample polybag \$125 CPM + OBC
- Sample Hand-out
 \$300 CPM + minimum 1 full national page
- Branded Dressing of Handlers \$5,000 (plus attire) + minimum 1 full national page

Rates on request:

- Augmented Reality
- Cover Garage Door
- Centre Spread Double Gatefold (8 ad pages)
- Centre Spread Gatefold (4 ad pages)
- Cover Z-Gate Fold

*Inquiries regarding custom executions are welcome.